CHAPTERCorporate Governance, Notes10to the Financial Statements, andOther Disclosures

P10.11.

- a. Net sales in 2014 = **\$8,268 million** (*table*, *p. 13*)
- b. Operating income (earnings before interest and taxes) in 2013 =**\$1,474 million** (*table, p. 13*)
- c. Difference between operating income (earnings before interest and taxes) and net income (net earnings) in 2015 = \$1,054 \$666 = **\$388 million** (*table, p. 13*)
- d. Year(s) in which net income (net earnings) decreased as compared to the previous year = **2015 and 2016** (*table, p. 13*)
- e. Amount of interest paid in 2017 = **\$110 million** (*table*, *p*. 71)
- f. Number of stock options exercisable at July 30, 2017 = **194 thousand** (*table*, *p*. 66)
- g. Net sales to customers outside of the United States in 2017 = **\$1,533 million** (*table, p. 46, Total net sales for all geographic areas \$7,890 less U.S. \$6,357, or the addition of net sales made in Australia \$610 and "Other countries" \$923)*
- h. Cost of products sold for the third quarter of 2017 = \$1,853 \$678 = \$1,175 million (*table*, *p*.72)

P10.12.

- a. Dividends per share declared in 2017 = **\$1.40** (*table*, *p*. 13)
- b. Capital expenditures in 2016 =**\$341 million** (*table*, *p*. *13*)
- c. Year in which total equity grew by the greatest amount over the previous year = 2014, increased by \$410 million (\$1,602 \$1,192). (*table, p. 13*)
- d. Change in total debt from 2013 to 2017 = \$4,438 beginning amount \$3,536 ending amount = **\$902 million decrease** (*table, p. 13*)

P10.12. (continued)

- e. Amount of finished products inventory in 2017 = **\$525 million** (*table*, *p*. 69)
- f. The company's effective income tax rate in 2017 = 31.4% (table, p. 56)
- g. Net sales of the Global Biscuits and Snacks segment in 2017 =**\$2,598 million** (*table*, *p*. 45)
- h. Market price range of common stock for the fourth quarter of 2017 = High **\$59.14** - Low **\$50.62** = **\$8.52** range (*table*, *p*. 72)